INVESTMENT PRESENTATION • 2026

Welcome to Kazakhstan

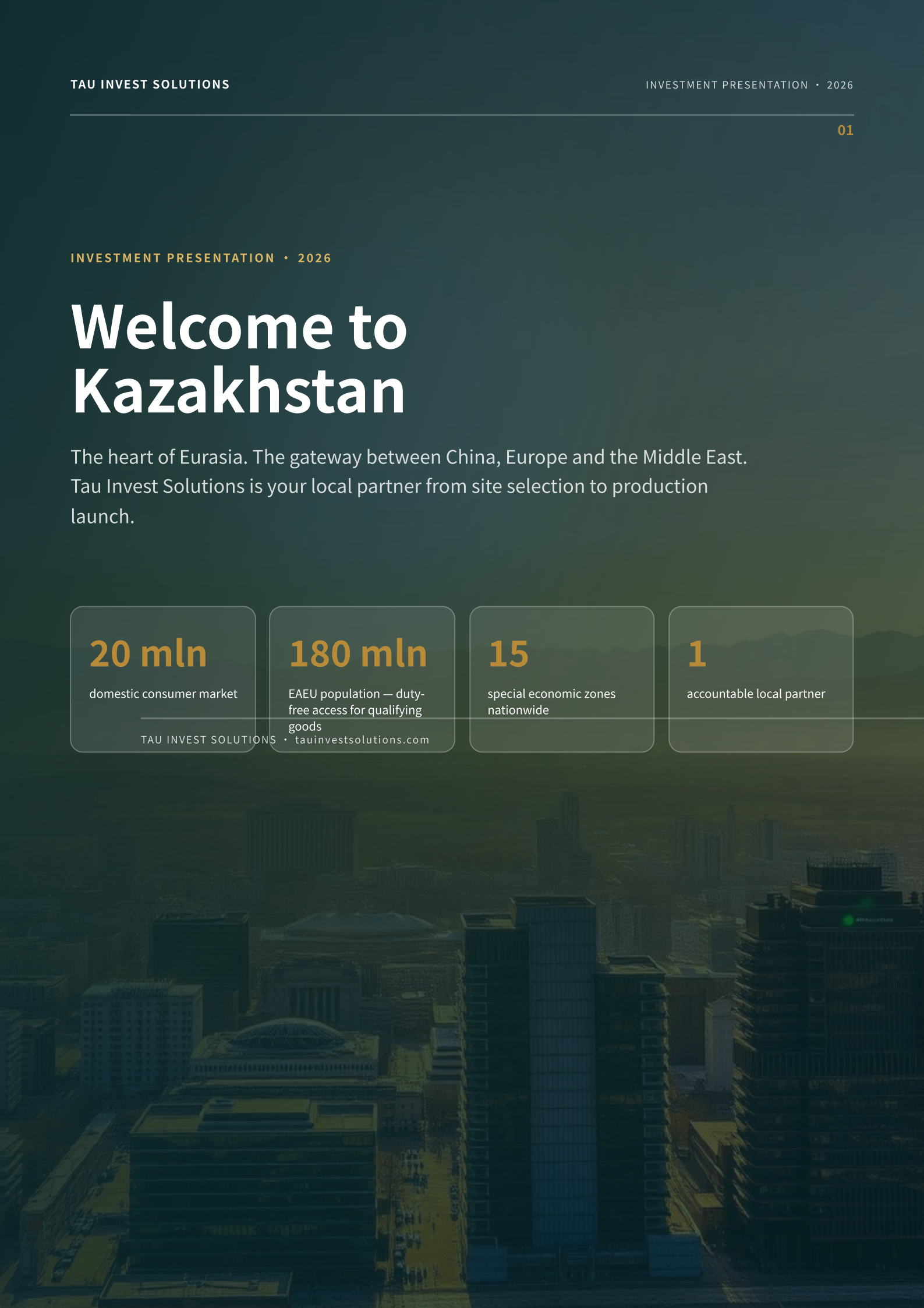
The heart of Eurasia. The gateway between China, Europe and the Middle East. Tau Invest Solutions is your local partner from site selection to production launch.

20 mln
domestic consumer market

180 mln
EAEU population — duty-free access for qualifying goods

15
special economic zones nationwide

1
accountable local partner



KAZAKHSTAN • ONE ENTRY — ALL OF EURASIA

A country of scale, resources and market access

A stable, resource-rich economy connecting China, Europe, Central Asia and the Middle East.

01
20-million domestic market and access to 180 million EAEU consumers

02
Direct overland routes between China, Europe and the Middle East

03
Resources, competitive energy and growing renewable generation

04
English-common-law AIFC jurisdiction and a nationwide SEZ network

Overland access between Asia, Europe and the Middle East

Middle Corridor (TITR)

China → Khorgos → Almaty → Aktau → Caspian Sea → Baku → Türkiye → Europe.

Northern route

China → Dostyk → Astana → Russia → Belarus → Europe by rail.

North–South Corridor

Kazakhstan → Turkmenistan → Iran → Persian Gulf, the Middle East and India.

12–18
days from China to Europe via Kazakhstan

35–45
days by sea via Suez — a routing alternative

TURNKEY INVESTMENT PACKAGES

One partner — from approvals to a finished facility

PACKAGE 01

Government approvals + Design

A complete approval and design track that takes your investment concept to a fully approved project.

- Land plot selection, utility terms and architectural planning brief
- Feasibility study and SEZ participant status
- Surveys, design documentation and cost estimate
- State expert review

Result: a fully approved project

PACKAGE 02

Approvals + Design + Construction

From initial approvals to a completed facility, with procurement, supervision and reporting coordinated by one team.

- Everything in Package 1
- General contracting and equipment procurement
- Owner's technical supervision
- Investor reporting

Result: a completed facility

TURNKEY INVESTMENT PACKAGES

What each package includes

PACKAGE 03

Design + Construction

For investors who already hold the approvals and need a disciplined partner to design and deliver the facility.

- Surveys, design, estimate and expert review
- General contracting and equipment procurement
- Owner's technical supervision
- Investor reporting and delivery coordination

Result: project delivery without repeating the approvals stage

PACKAGE 04

All Inclusive — Approvals + Design + Construction + Commissioning

Our flagship turnkey mandate: one accountable partner from site selection through an operating facility and documentation handover.

- Land plot, utility terms and planning brief
- Feasibility study and SEZ participant status
- Surveys, design documentation and state expert review
- General contracting and equipment procurement
- Owner's technical supervision and investor reporting
- Equipment commissioning and start-up
- Acceptance and commissioning certificate
- Handover of documentation

Result: a turnkey operating facility — all inclusive

PACKAGE COMPARISON

What each package includes

Scope of work	01	02	03	04
Land plot selection, utility terms and planning brief	✓	✓	—	✓
Feasibility study and SEZ participant status	✓	✓	—	✓
Surveys, design, estimate and expert review	✓	✓	✓	✓
General contracting and equipment procurement	—	✓	✓	✓
Owner's technical supervision	—	✓	✓	✓
Commissioning and start-up	—	—	—	✓

SEPARATE PREMIUM OFFER

Fast Track

For investors who need procedures, approvals, certificates and delivery to move faster. Approvals and design run in parallel, permits are prepared in advance, and one partner remains accountable throughout.

- Parallel approvals and design workstreams
- Permits and certificates prepared in advance
- One contract and one accountable partner
- Accelerated construction and commissioning coordination

Designed to significantly shorten the project timeline

A clear scope before you commit capital. Pricing is prepared individually after we review your project parameters.

FULL-CYCLE SERVICES

Everything an investor needs — in one window

Corporate services establish the legal foundation; investment and delivery services prepare, build and launch the project.

LLP registration
Full-cycle registration of a limited liability partnership in Kazakhstan, including corporate documents and post-registration steps.

AIFC company registration
Structuring and incorporation in the Astana International Financial Centre under its English-common-law framework.

AFSA financial licensing
Preparation and support for obtaining the relevant financial licence from the Astana Financial Services Authority, subject to the regulated activity.

SEZ participant documentation
Preparation of the application package, feasibility materials and supporting documents for SEZ participant status.

Turnkey SEZ registration
Full support from zone selection and application through agreement with the management company and entry into the participant register.

Permits and government approvals
Coordination with government bodies for project permits, technical approvals, certificates and expert review.

Business planning and market research
A practical business plan, market assessment and investment rationale tailored to Kazakhstan and your target export markets.

Organised investment visits
A structured visit to Kazakhstan with relevant meetings, site inspections and clear recommendations for the next investment decision.

See the sites. Meet the decision-makers. Leave with a plan.

A focused Kazakhstan programme built around your sector and investment brief—not a generic business tour.

3–4 • **5–7** — days • business meetings • final report and action plan

SPECIAL ECONOMIC ZONES

15 special economic zones across Kazakhstan

Birlik and Koyandy are presented separately as industrial zones and are not counted among these 15 SEZs.

№	SEZ	Region	Specialisation
1	Astana – New City	Astana	Engineering, Railway rolling stock, Building materials, Furniture, Gold refining
2	Astana – Technopolis	Astana	Innovative technologies, Research and development, Knowledge-intensive production
3	Park of Innovative Technologies	Almaty / Alatau	Information and communications technology, Electronics, Instrument-making, Renewable energy
4	Alatau	Almaty region	Multi-purpose industry, Urban development, Logistics, Business infrastructure
5	Khorgos – Eastern Gate	Almaty region	Cross-border trade, Logistics, Export-oriented production, Tourism
6	Khorgos ICBC	Almaty region / China border	Border trade, Logistics, EAEU-border distribution
7	Aktau Seaport	Mangystau region	Port logistics, Export-oriented manufacturing, Caspian transit
8	National Petrochemical Technopark	Atyrau region	Petrochemicals, Deep hydrocarbon processing, Chemical production
9	Pavlodar	Pavlodar region	Chemicals, Petrochemicals, Metallurgy, Deep raw-material processing
10	Saryarka	Karaganda region	Metallurgy, Metalworking, Engineering
11	Qyzyljar	Petropavlovsk	High-technology manufacturing, Competitive industrial production, Agro-processing
12	Zhibek Zholy	Zhambyl region	Chemical products, High-efficiency technologies, Industrial production
13	Ontustik	Shymkent	Textiles and garments, Cotton processing, Chemicals
14	Turan	Turkestan region	Manufacturing, 35 priority activities, Tourism and urban infrastructure
15	Aktobe	Aktobe region / airport	Logistics, Building materials, Engineering, Auto components

The exact package depends on the zone, the priority activity list and project size — including whether land is provided on subrent or for purchase. We confirm your eligibility before you commit capital.

INVESTOR ROADMAP

From discovery to launch

01

Discovery

We map your project brief against Kazakhstan's SEZ and sector priorities.

02

Structuring

Site, tax package, permits and financing structured before you commit capital.

03

Delivery

Construction, hiring, certification and government approvals managed in-house.

04

Launch

Commissioning, financing coordination and preparation for sales and export.

GET IN TOUCH

Your bridge for investment in Kazakhstan

One team, one point of contact. Write to us and we will review your project, recommend an SEZ and propose the right turnkey package.

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